

IMMEDIATE RELEASE

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THE RECENT US VIETNAM TRADE & INVESTMENT CONFERENCES IN VIETNAM LED TO MANY BUSINESS COOPERATION PROJECTS BETWEEN AMERICAN AND VIETNAMESE COMPANIES.

Washington DC. – A 15-member US business delegation to Vietnam- led by Mr. **Rob Mitchell**, Managing Partner of **Brazos Law Firm** and also Director of the Houston Chapter of the US Vietnam Chamber of Commerce –successfully wrapped up business on October 14th. During the ten day visit, the delegation participated in two US Vietnam Trade & Investment Cooperation conferences, one in Ha Noi and another in Ho Chi Minh City. A total of 145 Vietnamese companies participated.

The US Vietnam Chamber of Commerce in cooperation with Vietnam Chamber of Commerce & Industry (VCCI) organized the two conferences as meeting places for American and Vietnamese companies to discuss business ventures and partnerships.

Mr. Lance Reyes, Vice President of **Lily Jack Company** from Los Angeles and a member of the US delegation was especially pleased with the result of the conferences. Mr. Reyes, in his own words, expressed that he and Ms. Lisa Villarreal, President of Lily Jack, have made more valuable contacts within ten days than he would in a year had he gone to Vietnam on his own. Lily Jack found two potential Vietnamese partners to collaborate with in the manufacturing of high end furniture for the hospitality industry in the US.

Another mission participant, Mr. Hien Cung, President of **Advisal, Inc.**, a software development company from Palo Alto, CA has signed a Memorandum of Understanding with a Vietnamese company to cooperate in establishing a computer peripheral equipment manufacturing facility in Thanh Hoa Province, Vietnam.

Other mission participants include: Mr. Bob Maloney, General Manager, **Delta Sewing Company**, Jonesboro, AR ; Mr. Fred Golightly, President, **Olivia & Will Children Furniture**, Santa Ana, CA ; Mr. Andrew Raitt, President, **Bangkok Imports**, Long Beach, CA ; Mr. Kenny Chu and Garrett Dang, CEO and Partner, **Platinum Business Group**, San Jose, CA; Mr. Tuan Trinh, Principal, **THT Communication**, Reno Park, NY; Ms. Evelyn Woods, Principal, **Intelec Group**, San Francisco, CA; Mr. Trung Trinh and Ms. Diep Menh, Managing Partner and Assistant, **Vietnam Resource Group, LLC**, Washington DC; Ms. Sandra Oates, Treasurer and Ms. Athena Ai, Import Manager, **Manual Workers & Weavers**, Hendersonville, NC.

They also received many price quotes for Vietnamese products covering various home accessories, woodworking, furniture items to consumer goods from Vietnamese manufacturers.

Besides the two conferences, this delegation also met with more than 20 company representatives of various export processing zones--all members of HCM City Export Processing & Industrial Zones-- and visited the 2007 HCM City International Furniture & Handicrafts Fair.

About US Vietnam Chamber of Commerce

The US Vietnam Chamber of Commerce (www.usvnchamber.org) is a volunteered trade association incorporated in CA in April, 2005 to create and maintain a network of small and medium sized American companies based in the US that are interested in doing business with Vietnam. The Chamber has local chapters in Washington DC, New York, Houston, Seattle, Southern and Northern California.