

US SOURCING MISSION TO VIETNAM

Nov. 24th to 26th , 2008

Organized & Coordinated by: VIETNAM RESOURCE GROUP www.vietgroup.net

OBJECTIVES:

The Mission to Vietnam provides its participants with opportunities to:

- *Outsource and Buy quality and competitively-priced products in Vietnam.*
- *Meet/Evaluate and Negotiate with manufacturers and producers of various products*
- *Explore various business opportunities in Vietnam.*

FEATURING

- *Individual working sessions with pre-qualified, selected Vietnamese vendors*
- *Customized working program based on participants' needs*
- *Briefings on Export/Import regulations and Investment*
- *Networking Meetings*
- *Visits manufacturing plants, Export Processing Zones*
- *Follow up services after the mission was concluded.*

WHO SHOULD PARTICIPATE:

- *US importers, wholesalers, distributors, sourcing agents in the following industries: Plastic/Rubber Industries, Automobile/ motorcycle parts, Electronics, Food Processing, Furniture & Woodwork, Art Craft, Handicraft, Ceramics & Giftware....*

WHY VIETNAM:

- *The recently ratified Bilateral Trade Agreement (BTA) removes high tariff and other trade barriers between the US and Vietnam.*
- *Exports from Vietnam to the US have been increased from US\$220 million in 1994 - the year the embargo was lifted – to over US\$10 billions in 2007.*
- *The ascension of Vietnam into the World Trade Organization leads into great access for US companies' products and services in Vietnamese market.*
- *With the Permanent Normal Trade Relationship Status between the US and Vietnam, Vietnam is the best option for US companies besides China.*

COST: \$950.00 per participant



TENTATIVE WORKING PROGRAM*

DATE	TIME	ACTIVITIES	REMARKS
Sun Nov. 23 rd		Participants arrive in Ho Chi Minh City – Airport Greeting – Hotel Transfer	
Mon. Nov 24 th	10:00 11:00 12:00 14:00 17:00	Breakfast– Briefing on Doing Business with Vietnam Confirm working agenda for each participant Visit Vietnamese Product Export Showroom Lunch Match-making Meeting (Vietnamese companies (in the industries that are compatible with American participants’ line of business) are invited to meet with American companies execs. Welcome Networking Reception at the US- Vietnam Business Center at 171 Vo Thi Sau	<i>Organizing in cooperation with the Trade Service Company, an affiliate organization of the Vietnam Chamber of Commerce During the meeting, individual appointments will be scheduled</i>
Tues. Nov. 25 th	08:00 09:00	Breakfast– Daily Briefing Individual meetings based upon participant’s requests/objectives	<i>For individual meetings: Each participant will be provided with transportation/interpreter</i>
Wed. Nov. 26 th	AM	Continued individual meetings	
	14:00	Group visit to an Export processing Zone	
	17:00	Wrap up meeting	
	19:00	Farewell Dinner	
Thurs. Nov 27 th	AM	Free – City tour Return to the US	
		OPTIONAL: A VISIT TO HANOI COULD BE ARRANGED IF REQUEST	

➤ *The program may be customized and adjusted based upon each participant’s objectives and/or requests.*

REGISTRATION FORM*

Name/Title: _____
Company: _____
Address: _____
Tel.: _____ Fax.: _____ Email: _____
Line of Business: _____

Our company has decided to:

_____ participate in a **Sourcing Mission** to Vietnam scheduled from Nov 24th to 26th, 2008.

The whole program fee is \$950.00

My company/organization's objectives in participating in this mission are:

1. _____
2. _____
3. _____

Signature: _____ Date _____

Please fill out, sign and mail:

- *this completed Registration form*
- *a signed Program Terms & Conditions*
- *Your visa application with valid passport and 2 pictures*
- *your company brochure, if available*

and send a 10% security deposit to:

Vietnam Resource Group, LLC

Regular Mail:

PO Box 2163
Fairfax, VA 22031

Overnight /Registered Mail:

3404 Brookwood Dr
Fairfax, VA 22030

We will contact you to confirm the receipt of your registration and/or for additional information

Registration Deadline
Nov. 5th 2008

Full Payment Deadline
Nov. 10th, 2008

PROGRAM TERMS AND CONDITIONS

1. FOR TRADE MISSION PARTICIPANTS

THE TRADE MISSION fee includes:

- ◆ *Visa application fee.*
- ◆ *Airport transfer in Vietnam - Lodging (international standards - single occupancy)*
- ◆ *Meals (three daily) – Receptions – Networking meetings*
- ◆ *All Ground Transportation charges in Vietnam for scheduled events*
- ◆ *Meeting Coordination - Consulting Services - Interpretation for scheduled and customized activities,*
- ◆ *City Tour described in the program.*
- ◆ *Follow up services in six months after the mission concluded to assist participants in business development in Vietnam.*

It does NOT cover:

- ◆ *International round trip ticket from the US*
- ◆ *Medical, Travel, Luggage Insurance.*
- ◆ *Personal Expenses: Telephone, Fax charges, tips, laundry, alcohol beverages..*
- ◆ *Optional Side Trips and/or personal activities not described in the program.*
- ◆ *Additional stays after the mission ended.*

2. GENERAL TERMS AND CONDITIONS

- *Fee must be paid by Nov. 10th , 2008.*
- *No cancellation will be accepted after Nov 10th, 2008 - Substitute participation could be arranged with an additional administrative and visa fee of \$125.00 per participant.*
- *Your business expenses may be tax deductible. Please consult your accountant for specific details.*
- *All payment should be made payable to **Vietnam Resource Group**.*
- *Vietnam Resource Group reserves the right to select the option of canceling the scheduled mission due to unforeseeable conditions- including but not limited to- the number of registered participants - that may effect the scheduling of the program. In case of cancellation, security deposit and other payment will be returned **in full** to registered and paid participants except paid visa fee.*

I, hereby, acknowledge and agree with all above-described terms and conditions of my participation in the Mission to Vietnam and/or the proposed business services described in this booklet.

Signature: _____ Date: _____

- ***Please attach this page with the signed Registration Form***



PALACE HOTEL

56-66 NGUYEN HUE BLVD., HO CHI MINH CITY

Located in the heart of Ho Chi Minh city where the Palace Hotel is one of the well-known and luxurious hotels. It is surrounded by business centers, offices, tourist attractions and entertainment and shopping areas.

Besides, the Palace Hotel offers contemplation with picturesque surroundings from the interesting height; enjoy famous European - Asian food and satisfy with all comfort from the hotel.

The Palace Hotel's 2 restaurants can serve up to 500 guests for parties, birthday parties, and weddings. The modernized well equipped conference center (hall) occupied up to 180 seats. Massages services (massage, sauna, steam bath) with helpful professional staff help guests relaxed and energized after a hard working day.

